



CASE STUDY

Kids Club able to spend more time
developing staff and curriculum
after upgrading to Eleyo

Kids Club

River Falls School District



THE BACKGROUND

A VISION TO EXPAND, BUT NO TIME TO DO IT

Child care programs that use multiple software systems think that since their workflow isn't broken, there's no need to fix it. Although this system appears to work, the amount of time spent manually entering paper registration forms into multiple programs can be detrimental to the program. Inefficiencies like this cost school districts valuable time – time that could be spent developing staff and curriculum.

Kids Club, operated by the River Falls School District in Wisconsin, was using an antiquated paper registration process coupled with multiple software programs. Kids Club serves students at four locations. They serve 500 students during the school year and 383 during the summer.

Angela Bohnert, Coordinator for Kids Club, saw potential to expand the program. She wanted to involve the children in the community garden – a project that would help children understand how food grows. Under their current method of working, that wasn't feasible. Program staff were spending too much time on data entry and paper work.

“It's really encouraging to now be able to spend more time at my sites, watching what people do, and where I can help them grow. Grow as an employee, as a staff, and as themselves.”

Angela Bohnert, Coordinator for Kids Club

THE CHALLENGE

DATA ENTRY AND PAPER WORK

Before using Eleyo, Kids Club used paper registration forms. Then, the data from those forms was manually entered in multiple programs to create class lists, attendance sheets, and emergency contact lists. According to Bohnert, it took staff 20 to 30 minutes per student to manually enter information in the various software programs. With more than 800 students throughout the year, registration was a time-consuming and costly endeavor.

As shown in the table below, Kids Club was sinking the equivalent of nearly \$5,000 a year on registration.

KIDS CLUB REGISTRATION PROCESSING COST

	School-Year Enrollment	Summer Enrollment	Total
Number of students	500	383	883
Processing time per student	25 minutes	25 minutes	25 minutes
Total processing time	208 hours	160 hours	368 hours
Cost to process registrations*	\$2,704.00	\$2,080.00	\$4,784

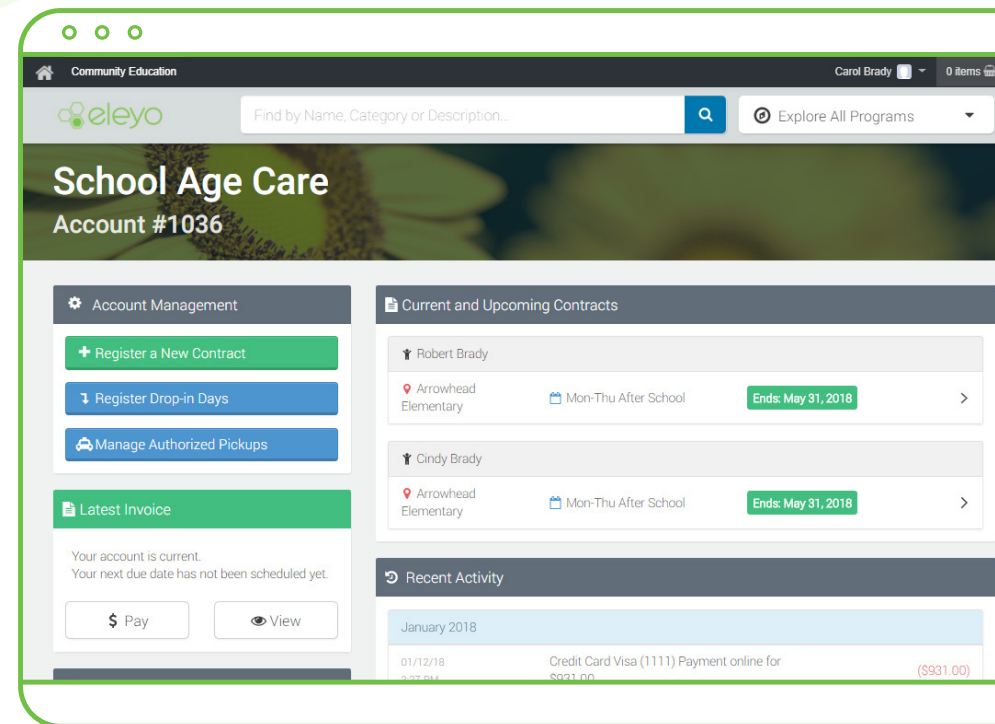
* Cost assumes a local average hourly pay of \$13.

THE SOLUTION

STREAMLINED REGISTRATION

Kids Club implemented Eleyo to streamline registration and reporting. Now, they use one program management software to do everything – from online registrations to automating tuition payments. This gives them more time to focus on building their staff and curriculum.

With Eleyo, parents take a self-service approach to account management. Districts can customize the information that's required at registration, and staff get immediate access to registration and children's information. Districts can also require parents to enroll in auto-pay, so tuition is received on time, every time.

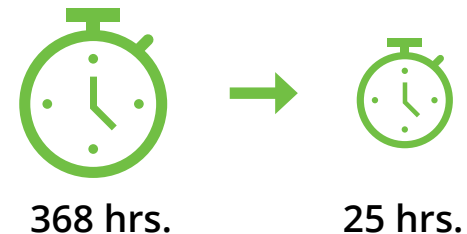


THE RESULTS

EXTRA TIME SPENT ON CURRICULUM & STAFF TRAINING

Before using Eleyo, staff at Kids Club spent more than 368 hours each year on registration. Since implementing Eleyo, that time dropped to 25 hours per year. When asked how she allocates the time saved, Bohnert said she spends it on curriculum and staff training.

PROCESSING TIME REDUCTION



We were spending so much time on paperwork. It's really encouraging now to be able to spend more time at my sites – watching what my people do and where I can help them grow. I can help them grow as individual employees, as a team of staff, and as people outside of work.

Angela Bohnert,
Coordinator for Kids Club

THE RESULTS

continued

NEW FIELD TRIPS COMMUNITY & COLLABORATION

Bohnert also mentioned that she's able to add more field trips and collaborate with other community programs. "Eleyo has freed up my time so I can develop the program more than I could in previous years."

Program staff and curriculum are essential to making a child care program work. The more time program leaders can spend developing staff and curriculum, the more valuable the program becomes.

